



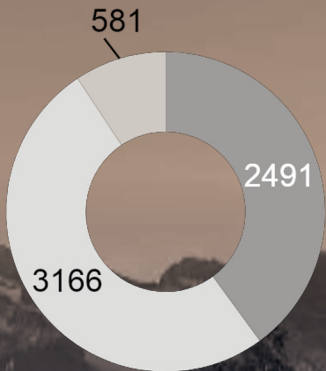
ACH

TLV Business Aviation Conference

March 16th, 2023

Presented by
Laurent BOURILLON
Regional Sales Manager

Private & Business Aviation - PBA at a glance



- PBA ≤ 5 seats
- PBA > 5 seats
- Govt VVIP

~6,000

21% global
Helicopter Fleet
² (Turbine only)

~2,000

ACH Fleet

~200

New Deliveries
per Year
(2018-22)

>67%

ACH
Market Share
(2018-22)

#1

Resilient
Civil Segment
in 2020-22

~13%

Growth Projected in
2023-27

HELICOPTERS

2022 Sales Figures

108*
bookings
record year

ACH 125



28

ACH 130



36

ACH 135



10

ACH 145



20

ACH 160



10

ACH 175



2

AIRBUS

* Including 2 x ACH225

05
Years
ACH



**THROWBACK TO 2022
and Q1 2023**

AIRBUS



5 year anniversary of ACH

1st delivery of ACH160 with Beluga in Brazil

1st ACH160 Exclusive delivery in Europe

1st ACH160 Line delivery for Middle East

ACH145 Mercedes-Benz Style facelift announcement

ACH130 AM 18th booking and new color and trim options announcement at Heli Expo 2023



ACH

OFFICIAL PARTNER

ACH 130

18 Bookings

- Europe - 5
- North America - 3
- Latin America - 2
- Australasia - 7
- India - 1

10 Deliveries

- Latin America - 1
- Canada - 1
- US - 2
- Europe - 2
- Philippines - 1
- New Zealand - 2

ACH145 5 Blades

Cabin choices

- ACH Line
- Mercedes-Benz Style facelift introduction in 2025

Superior performance & unmatched flight experience

Best match for yachts

Successful entry into service
>25 new ACH145s delivered

05
Years
ACH



ACH 160

FOCUS

CORPORATE HELICOPTERS

AIRBUS

ACH160

Medium Game Changer

EASA, JCAB, CAAP, GACA &
ANAC certified

In progress:
FAA, TCCA – 2023

1st ACH160 standard delivered
Brazil - August 2022

ACH Exclusive 1st Delivery in Q1
2023





BEFORE TAKE OFF AND LANDING:
- LOCK SEATBELTS DOWN
- STOW TABLES AND SHUT OFF POWER
- TURN OFF PERSONAL ELECTRONIC
DEVICES

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ALL LIFE VEST

ALL LIFE VEST

ALL LIFE VEST

ALL LIFE VEST

05
Years
ACH



**INNOVATION &
SUSTAINABILITY**

AIRBUS

A global concern: reducing CO₂ emissions to reach the industry's net zero target by 2050

through SAF optimisation, improvement of thermal engines, hybridisation and full electrification

Helicopters represent less than

1%

of CO₂ emissions in aviation

Sustainable Aviation Fuel

We aim to promote SAF which reduces life cycle CO₂ emissions by 80% compared to fossil fuels.

Eco-mode™

The Eco-mode (which enables the pausing and restarting of one engine depending on the flight phase) can reduce fuel consumption by 15% in twin-engine helicopters

Hybridisation

With hybridisation, fuel consumption will be reduced by about 10% compared with a traditional engine.

Full electrification

By 2030, full electrification will be used for urban air mobility and could be used for short-range missions or low payload flights.

CURRENT RANGE



Turbine improvements or next generation thermodynamic cycles

A CO₂ reduction between **15** and **25%**



Eco Mode

A CO₂ reduction around

15%

Hybridisation

Reduction of

10%

FUTURE PLATFORMS



Full electrification

H₂

Hydrogen

Vehicle aerodynamics and mass improvements

A CO₂ reduction between

10 and **15%**

Sustainable aviation fuel

All Airbus-made helicopters are certified to run with a blend of up to

50%

SAF in the kerosene

Up to **50%** fewer CO₂ emissions

CORPORATE JETS



Purposely developed
for business aviation



Combining the **most modern** aircraft
with **signature flexible cabin** designed by ACJ

AIRBUS

Live the best
of both experiences

ACJ

CORPORATE JETS

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CORPORATE HELICOPTERS

AIRBUS

Thank you

ACH

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